

# Quarterly Results

## Highlights of the Quarterly Results for the financial quarter ended 30 September 2023

(First financial quarter of the financial year ending 30 June  
2024)



## Briefing for Analysts and Fund Managers

22 November 2023

**EXECUTE – ENHANCE – EXCEL**

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# Key Messages

## Part 1

# Key Messages

## Delivering strong and sustainable EBITDA levels as long-term business continuity is of the highest priority

- Strong oil, condensate, and gas price levels have contributed positively to our profitability levels
- In the current quarter, we delivered EBITDA of RM393.0 million and a PAT of RM154.3 million – Peninsula Hibiscus Group assets contributed 59.4% and 62.7% to the Group's EBITDA and PAT respectively

## Fully operated and producing portfolio on track to meet Group's FY2024 targets

- Sold 1.4 MMbbl of oil and condensate and 0.6 MMboe of gas in the current quarter from our producing assets
- For FY2024, the Group estimates to sell approximately 7.5 to 7.8 MMboe of oil, condensate and gas
- In the current quarter, we achieved an average oil, condensate and gas production of 20,117 boe/day net to the Group, with Peninsula Hibiscus Group assets delivering 66% of this production

## Malaysia & UK Projects

- Four exploration targets being pursued in East and West Malaysia in North Sabah and PM3 CAA PSCs respectively
- Supply chain delays may cause First Oil from Teal West to flow only in mid CY2025
- Fyne farm-in: completed process to acquire and operate a 42.5% interest in Licence P2451, containing the Fyne field
- Marigold UUOA: Hibiscus to have 61.25% interest in and be the operator of the unitised Marigold development
- 33<sup>rd</sup> UK Offshore Licensing Round: Offer of award for 3 blocks containing Crown and northern part of the Kildrummy discovery

## Rewarding loyal shareholders with dividends

- Declared a first interim single-tier dividend of 2.0 sen per ordinary share for FY2024 on 22 November 2023
- The Group is aiming to declare a minimum total dividend per share of 7.5 sen over the course of FY2024

# Operational & Financial Updates

- **Q1 FY2024 Operational Highlights**
- **Strong and Consistent EBITDA Margins**
- **Q1 FY2024 Operating Segment Financials**
- **Q1 FY2024 Group Financials (vs. Previous Quarter)**
- **Key Factors Affecting Kinabalu and Others' Q1 FY2024 Financial Results**
- **Key Factors Affecting PM3 CAA's Q1 FY2024 Financial Results**
- **Key Factors Affecting North Sabah's Q1 FY2024 Financial Results**
- **Key Factors Affecting United Kingdom's Q1 FY2024 Financial Results**
- **Highlights from the Group's Balance Sheet**

## Part 2

# Q1 FY2024 Operational Highlights



		North Sabah	Anasuria Cluster	Peninsula Hibiscus Group <sup>1</sup>	Total or Average
Average uptime	%	83	89	78	-
Average gross oil & condensate production	bbl/day	12,774	5,906	24,801	<b>43,481</b>
Average net oil & condensate production	bbl/day	4,611	1,970	5,755	<b>12,336</b>
Average gross gas export rate <sup>2</sup>	boe/day	-	1,188	28,635	<b>29,823</b>
Average net gas export rate <sup>2</sup>	boe/day	-	250	7,531	<b>7,781</b>
<b>Average net oil, condensate and gas production rate</b>	boe/day	4,611	2,220	13,286	<b>20,117</b>
Total oil & condensate sold	bbl	549,134	203,194	658,774	<b>1,411,102</b>
Total gas exported (sold)	MMscf	-	138	3,585	<b>3,723</b>
<b>Total oil, condensate &amp; gas sold</b>	boe	549,134	226,214	1,256,263	<b>2,031,611</b>
Average realised oil & condensate price	USD/bbl	97.03	97.24	96.76	<b>96.94</b>
Average gas price	USD/Mscf	-	9.44	6.13	-
Average realised oil, condensate & gas price	USD/boe	97.03	93.11	68.24	<b>78.79</b>
Average production OPEX per boe <sup>3</sup>	USD/boe	24.13	27.22	15.50	-
Average net OPEX per boe <sup>4</sup>	USD/boe	34.02	27.22	26.04	-

**2.0 MMboe of oil, condensate & gas sold in the Current Quarter**

<sup>1</sup> Peninsula Hibiscus Sdn Bhd and its subsidiaries ("Peninsula Hibiscus Group") assets include 2012 Kinabalu Oil PSC, PM3 CAA PSC, PM305 PSC, PM314 PSC and Block 46 Cai Nuoc PSC

<sup>2</sup> Conversion rate of 6,000scf/boe

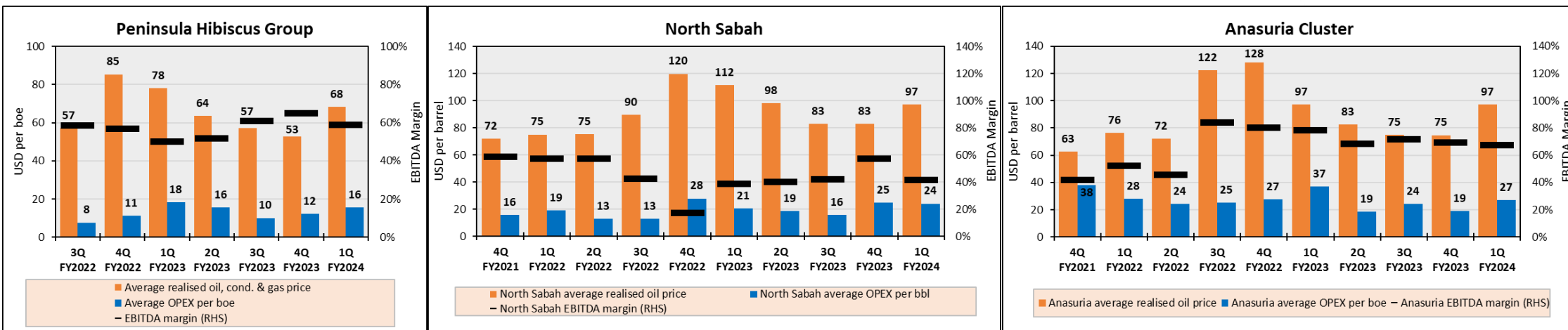
<sup>3</sup> This is computed based on gross production OPEX divided by gross oil, condensate and gas production

<sup>4</sup> This is computed as follows:  $\frac{\text{Net production} + \text{net development OPEX (based on working interest)}}{\text{Net oil, condensate and gas production (based on net entitlement)}}$

Net oil, condensate and gas production (based on net entitlement)

Abbreviation	Definition
bbl	barrels
boe	barrels of oil equivalent
MMscf	million standard cubic feet
Mscf	thousand standard cubic feet

# Strong and Consistent EBITDA Margins



## Flexibility to Navigate Industry Downturns

- Operational control grants the ability to concentrate on operating efficiencies (cost control, production enhancement) when oil prices are low and shift to development mode when oil prices are high.
- High quality operations team helps to reduce downtime to maximise production.
- Remained cash flow positive when oil prices crashed in April 2020 by reducing OPEX and deferring CAPEX.

## Strong Focus on OPEX Reduction and Profitability Enhancement

- The average unit production costs (OPEX per boe or OPEX per bbl) for our producing assets are well below the average realised oil price achieved in the respective quarters.
- The careful management of costs to maintain low OPEX and the delivery of production enhancement projects are key towards obtaining low unit production costs.
- Focus on delivering strong and sustainable EBITDA levels as long-term business continuity is of the highest priority.
- Proven track record of cost control creates an opportunity to improve efficiencies of the recently acquired assets.
- The Group’s revenue is almost fully transacted in USD while costs are mainly denominated in the local currencies of the countries that they operate in (i.e. MYR and GBP) and in USD. A healthy USD is favorable to the Group.

Notes: 1. The Peninsula Hibiscus Sdn Bhd and its subsidiaries (“Peninsula Hibiscus Group”) assets’ EBITDA margin in Q3 FY2023 excludes negative goodwill of RM317.3 million.  
 2. Average OPEX per boe is computed based on gross production OPEX divided by gross oil, condensate and gas production.  
 3. The Peninsula Hibiscus Group assets’ average realised oil, condensate and gas price is the weighted average realised price of both oil and condensate offtakes and gas sales in the respective financial quarter from Kinabalu, PM3 CAA, PM305, PM314 and Block 46. The Anasuria Cluster’s average realised oil price does not include gas prices as gas production in the Anasuria Cluster is not material.



# Q1 FY2024 Operating Segment Financials

## (I) Group P&L by segment

RM'000	Malaysia – Kinabalu and others		CAA	Vietnam	Subtotal (PHSB Group)	Malaysia – North Sabah	United Kingdom	Others <sup>(1)</sup>	Total (HPB Group)
	Kinabalu	Others							
Revenue	137,260	2,649	256,561	-	<b>396,470</b>	246,411	98,356	5,387	<b>746,624</b>
Gross Profit	88,235	2,023	160,395	-	<b>250,653</b>	142,308	74,294	5,387	<b>472,642</b>
EBITDA/(LBITDA)	73,965	6,276	153,367	(23)	<b>233,585</b>	102,596	66,279	(9,489)	<b>392,971</b>
PBT/(LBT)	57,531	6,170	93,645	(838)	<b>156,508</b>	81,612	41,432	(20,382)	<b>259,170</b>
Tax	(23,143)	(245)	(36,533)	187	<b>(59,734)</b>	(32,979)	(10,615)	(1,544)	<b>(104,872)</b>
PAT/(LAT)	34,388	5,925	57,112	(651)	<b>96,774</b>	48,633	30,817	(21,926)	<b>154,298</b>

- Peninsula Hibiscus Group assets contributed RM396.5 million to Group's revenue (53.1% of total), RM233.6 million to Group's EBITDA (59.4% of total) and RM96.8 million to Group's PAT (62.7% of total).

<sup>1</sup> Others include Group and Investment Holding activities and the Australia segment.

## (II) Profit Margins of Operating Segments with producing assets

	Malaysia – Kinabalu and Others		CAA	Vietnam	PHSB Group	Malaysia – North Sabah	United Kingdom
	Kinabalu	Others					
Gross Profit Margin	64.3%	76.4%	62.5%	-	<b>63.2%</b>	57.8%	75.5%
EBITDA Margin	53.9%	236.9%	59.8%	-	<b>58.9%</b>	41.6%	67.4%
PAT Margin	25.1%	223.7%	22.3%	-	<b>24.4%</b>	19.7%	31.3%

## (III) Healthy liquidity ratio

- The Group is in a healthy net current assets position at RM705.7 million as at 30 September 2023.

## (IV) Completion of CY2023 planned major maintenance campaigns

- These results have incorporated expenditure incurred in connection with calendar year ("CY") 2023's planned major maintenance campaigns for PM3 CAA, Kinabalu and North Sabah which were completed during Q1 FY2024.

# Q1 FY2024 Group Financials (vs. Previous Quarter)



RM'000	Q1 FY2024	Q4 FY2023
<b>Revenue</b>	<b>746,624</b>	<b>503,600</b>
<b>Gross Profit</b>	<b>472,642</b>	<b>326,666</b>
<i>Gross Profit Margin</i>	63.3%	64.9%
<b>EBITDA</b>	<b>392,971</b>	<b>326,481</b>
<i>EBITDA Margin</i>	52.6%	64.8%
<b>PBT</b>	<b>259,170</b>	<b>167,823</b>
<i>PBT Margin</i>	34.7%	33.3%
<b>Tax</b>	<b>(104,872)</b>	<b>(44,547)</b>
<b>PAT</b>	<b>154,298</b>	<b>123,276</b>
<i>PAT Margin</i>	20.7%	24.5%

- The higher revenue in Q1 FY2024 was mainly due to higher volume of crude oil sold and higher average oil prices attained. Summary of sales of crude oil and condensate and gas conducted in both quarters are:
  - Crude oil and condensate: Q1 FY2024 – RM634.0 million (1,411,102 bbls @ USD96.94/bbl) vs Q4 FY2023 – RM389.4 million (1,028,102 bbls @ USD81.73/bbl).
  - Gas: Q1 FY2024 - RM107.3 million (3,723 MMscf) vs RM110.1 million (4,420 MMscf).
- Q1 FY2024 financial results included expenditure associated with CY2023's planned maintenance activities conducted and completed at the Group's producing assets in Malaysia.
- PBT and PBT margin in Q1 FY2024 were higher despite the non-recurrence of a one-off gain which arose from the reversal of an overprovision of penalties of RM29.0 million (75% discount granted to Hibiscus) relating to previously unpaid State Sales Tax imposed by the Sabah State Government on SEA Hibiscus Sdn Bhd (North Sabah) and Hibiscus Oil & Gas Malaysia Limited (Kinabalu) as reported in Q4 FY2023.

**Strong oil, condensate and gas price levels  
have continued to contribute positively to the profitability levels in the Group's producing assets**

# Key Factors Affecting Kinabalu's Q1 FY2024 Financial Results

## Kinabalu:

Profit or Loss Summary	Q1 FY2024 RM'000	Q4 FY2023 RM'000
Revenue	137,260	74,985
Gross Profit	88,235	50,037
Gross Profit Margin	64.3%	66.7%
EBITDA	73,965	29,180
EBITDA Margin	53.9%	38.9%
PBT	57,531	10,920
PBT Margin	41.9%	14.6%
Taxation		
- Income tax	724	(94)
- Deferred tax (non-cash)	(23,867)	(5,574)
PAT	34,388	5,252
PAT Margin	25.1%	7.0%

### Taxation

- The tax regime is the Petroleum (Income Tax) Act 1967 (“PITA”), at the rate of 38.0%.
- Q1 FY2024 movements – Mainly due to recognition of deferred tax liabilities arising from capital expenditure.
- Q4 FY2023 movements – Mainly due to reversal of deferred tax assets arising from the utilisation of brought forward tax losses to off-set against tax payable.
- High effective tax rate (“ETR”) of 51% in Q4 FY2023 mainly due to the non-tax deductibility of unrealised foreign exchange losses recognised.

- Higher revenue in Q1 FY2024 by 83% due to much higher average realised oil price attained coupled with higher volume of crude oil sold:
  - Q1 FY2024: 287,701 bbls @ USD103.16 per bbl.
  - Q4 FY2023: 200,000 bbls @ USD80.50 per bbl.
- Operational performance was less favourable in Q1 FY2024, impacted by activities related to the annual planned major maintenance campaign for CY2023 which took place from 29 July 2023 to 5 August 2023:
  - Q1 FY2024’s average OPEX/bbl of USD23.41 was higher than Q4 FY2023’s USD16.81 due to higher maintenance costs and a one-off high pressure gas compressor repair cost in Q1 FY2024.
  - Q1 FY2024’s average gross oil production rate of 5,986 bbls/day was lower than Q4 FY2023’s 6,519 bbls/day.
  - Upsides experienced in Q1 F2024 partly mitigated the above:
    - First oil achieved from the KNWD-18 infill well in August 2023;
    - Improved production due to a successful gas lift optimisation plan executed in the quarter; and
    - Successful rectification of the issues encountered with a high pressure gas compressor that had led to insufficient gas lift supply (since January 2023) to the oil wells in July 2023.
  - Despite lower gross oil production rate in Q1 FY2024, average net oil production rate was higher as higher cash expenditures were spent in Q1 FY2024, particularly on capital expenditure for the KNWD-18 infill well drilling campaign.
- Q1 FY2024’s EBITDA and PBT were higher than Q4 FY2023 mainly due to higher revenue levels. Other significant contributing factors were:
  - Lower unfavourable net foreign exchange differences by RM7.5 million; and
  - Lower accruals for supplemental payments in Q1 FY2024 by RM5.2 million due to lower profit oil volume caused by lower production levels.

# Key Factors Affecting PM3 CAA's Q1 FY2024 Financial Results

Profit or Loss Summary	Q1 FY2024 RM'000	Q4 FY2023 RM'000
Revenue	256,561	212,060
Gross Profit	160,395	143,340
Gross Profit Margin	62.5%	67.6%
EBITDA	153,367	147,926
EBITDA Margin	59.8%	69.8%
PBT	93,645	84,033
PBT Margin	36.5%	39.6%
Taxation		
- Income tax	(46,508)	(27,815)
- Deferred tax (non-cash)	9,975	(10,472)
PAT	57,112	45,746
PAT Margin	22.3%	21.6%

## Taxation

- The tax regime is PITA, at 38.0%.
- Q1 FY2024 movements –
  - ETR of 39.0% was consistent the PITA rate.
- Q4 FY2023 movements –
  - ETR was higher than the PITA rate mainly due to recognition of an underprovision of tax for Year of Assessment (“YA”) 2022 amounting to RM15.6 million. The underprovision amount was ascertained after having completed the assessment of the actual tax position for YA 2022 prior to filing the tax return to the IRB by the due date of 31 August 2023.

- Higher revenue in Q1 FY2024 mainly due to higher volume of crude oil sold (by 88,267 bbls) at a higher average realised oil price attained (by USD5.60).
  - Crude oil: Q1 FY2024 – RM154.9 million (364,900 bbls @ USD91.78 per bbl) vs Q4 FY2023 – RM109.3 million (276,633 bbls @ USD86.18 per bbl).
  - Gas: Q1 FY2024 – RM101.7 million (3,585 MMscf @ average realised price of USD6.13/Mscf) vs Q4 FY2023 – RM102.7 million (4,279 MMscf @ average realised price of USD5.25/Mscf).
- Operational performance was less favourable in Q1 FY2024 due to:
  - CY2023’s annual planned major maintenance campaign that impacted oil and condensate production.
  - Lower gas export rate caused by lower demand from buyers due to downtime experienced at their facilities.
- Key operational metrics were:
  - Lower average uptime and average net oil production rate in Q1 FY2024 of 83% and 10,338 boe/day respectively vs 96% and 11,619 boe/day respectively in Q4 FY2023.
  - Higher average OPEX/boe of USD14.33 in Q1 FY2024 vs USD11.41 in Q4 FY2023 due to more extensive level of activities related to the maintenance campaign.
- Q1 FY2024’s EBITDA and PBT were higher than Q4 FY2023 mainly due to higher revenue levels. In addition, there was lower amortisation of intangible assets and depreciation of oil and gas assets in the Q1 FY2024 by RM6.5 million due to the lower gross production rate.

# Key Factors Affecting North Sabah's Q1 FY2024 Financial Results

Profit or Loss Summary	Q1 FY2024 RM'000	Q4 FY2023 RM'000
Revenue	246,411	133,742
Gross Profit	142,307	71,641
Gross Profit Margin	57.8%	53.6%
EBITDA	102,596	76,757
EBITDA Margin	41.6%	57.4%
PBT	81,612	44,919
PBT Margin	33.1%	33.6%
Taxation		
- Income tax	(41,191)	(5,011)
- Deferred tax (non-cash)	8,212	2,410
PAT	48,633	42,318
PAT Margin	19.7%	31.6%

- Q1 FY2024's revenue almost doubled 4Q FY2023's revenue due to much higher volume of crude oil sold at a higher average realised oil price:
  - Q1 FY2024: 549,134 bbls @ USD97.03 per bbl.
  - Q4 FY2023: 350,845 bbls @ USD82.77 per bbl.
- Key operational metrics:
  - Lower average uptime of 83% and average net oil production rate of 4,611 bbls/day in Q1 FY2024 vs 94% and 4,729 bbls/day in Q4 FY2023 due to higher planned production deferment in Q1 FY2024, attributed to the shutdown of the South Furious platform for maintenance activities.
  - OPEX/bbl of USD24.13 in Q1 FY2024 was slightly lower compared to USD24.68 in Q4 FY2023. It was mainly influenced by the timing of the annual planned major maintenance campaign for CY2023 that commenced in April 2023 and completed in the early part of August 2023. Hence, the activities and related costs for this campaign were higher in Q4 FY2023 as they were incurred for a full three-month period compared to approximately a month and a half in Q1 FY2024.
- Included in Q4 2023's EBITDA and PBT was a gain which arose from a reversal of an overprovision of penalties related to Sabah State Sales Tax amounting to RM25.4 million. This did not recur in Q1 FY2024.

## Taxation

- The tax regime is PITA, at the rate of 38.0%.
- Q1 FY2024 movements –
  - RM32.0 million tax expense incurred for PITA for the quarter.
  - RM1.0 million tax expenses relating to CITA was charged on interest income at the rate of 24.0%.
- Q4 FY2023 movements –
  - RM7.9 million tax expense incurred for PITA for the quarter, partly off-set by RM6.1 million reversal of an overprovision of PITA.
  - RM0.8 million tax expense relating to CITA was charged on interest income at the rate of 24.0%.

# Key Factors Affecting United Kingdom's Q1 FY2024 Financial Results



Profit or Loss Summary	Q1 FY2024 RM'000	Q4 FY2023 RM'000
Revenue	98,356	75,384
Gross Profit	74,294	55,192
<i>Gross Profit Margin</i>	<i>75.5%</i>	<i>73.2%</i>
EBITDA	66,279	52,381
<i>EBITDA Margin</i>	<i>67.4%</i>	<i>69.5%</i>
PBT	41,432	15,200
<i>PBT Margin</i>	<i>42.1%</i>	<i>20.2%</i>
Taxation		
- Income tax	(1,457)	(197)
- Deferred tax (non-cash)	(9,158)	4,874
PAT	30,817	19,877
<i>PAT Margin</i>	<i>31.3%</i>	<i>26.4%</i>

- Higher revenue in Q1 FY2024 mainly due to higher average realised oil price achieved by USD22.51 per bbl (30%).
  - Crude oil: Q1 FY2024 – RM92.8 million (203,194 bbls @ USD97.24 per bbl) vs Q4 FY2023 – RM68.0 million (192,929 bbls @ USD74.73 per bbl).
  - Gas: Q1 FY2024 – RM5.6 million vs Q4 FY2023 – RM7.4 million. In Q1 FY2024, the average realised gas prices were slightly lower than the prices in Q4 FY2023.
- Weaker operational performance experienced in Q1 FY2024 due to:
  - Production was adversely impacted by a short outage associated with planned work to extend the life of the Anasuria Cluster asset; and
  - Higher costs incurred for repair and maintenance activities carried out and the slightly lower average daily oil equivalent production rate.
- Key operational metrics were:
  - Average uptime of 89% and average daily net oil equivalent production rate of 2,220 boe/day in Q1 FY2024 vs 97% and average daily net oil equivalent production rate of 2,489 boe/day in Q4 FY2023.
  - Higher OPEX/boe of USD27.22 was recorded for Q1 FY2024 compared to USD19.08 in Q4 FY2023.
- EBITDA margin in Q1 FY2024 was slightly lower than Q4 FY2023, impacted by unfavourable foreign exchange movements. The segment recorded net foreign exchange losses of RM0.3 million in Q1 FY2024 vs net foreign exchange gains of RM1.4 million in Q4 FY2023.
- Q1 FY2024's PBT was higher, consistent with the higher revenue and EBITDA levels recorded. In addition, there was lower amortisation of intangible assets and depreciation of oil and gas assets by RM10.3 million in Q1 FY2024 due to lower production levels.

# United Kingdom (cont'd)

Taxation	Q1 FY2024 (RM'000)				Q4 FY2023 (RM'000)		
	Ring fenced		Non-ring fenced	Total	Ring fenced		Total
	RFCT and SC	EPL			RFCT and SC	EPL	
Income tax	-	-	(1,457)	(1,457)	(197)	-	(197)
Deferred tax	(14,436)	5,278	-	(9,158)	(121)	4,995	4,874
- Deferred tax liabilities	(10,861)	(1,112)	-	(11,973)	(8,569)	(8,341)	(16,910)
- Recognition	(17,989)	(7,349)	-	(25,338)	(19,801)	(18,156)	(37,957)
- Reversal	7,128	6,237	-	13,365	11,232	9,815	21,047
- Deferred tax assets	(3,575)	6,390	-	2,815	8,448	13,336	21,784
<b>Total tax</b>	<b>(14,436)</b>	<b>5,278</b>	<b>(1,457)</b>	<b>(10,615)</b>	<b>(318)</b>	<b>4,995</b>	<b>4,677</b>
ETR	34.8%	n/a	3.5%		2.1%	n/a	

The UK upstream oil and gas industry is subjected to ring fenced 75% tax and levy - ring fence corporation tax (“RFCT”) @ 30%, supplementary charge (“SC”) @ 10% and Energy Profits Levy (“EPL”) @ 35%.

## (i) RFCT and SC

- Q1 FY2024 – ETR of 34.8% was lower than the statutory rates of 40.0% mainly due to additional allowances in relation to capital expenditure incurred, as provided under the SC regime.
- Q4 FY2023 – ETR of 2.1% was much lower than the statutory rates, derived after a re-assessment based on FY2023’s actual taxable income as at 30 June 2023.

## (ii) EPL

Net tax credits (income) recognised in both Q1 FY2024 and Q4 FY2023 due to:

- Deferred tax assets of RM6.4 million and RM13.3 million were recognised for Q1 FY2024 and Q4 FY2023 respectively mainly due to unutilised investment allowances that are expected to offset against future taxable income, up to 31 March 2028;
- Reversal of deferred tax liabilities mainly on the following
  - As per earlier guidance, one-off net deferred tax liabilities of RM118.3 million were recognised in Q2 FY2023 when the EPL regime was introduced. Such one-off net deferred tax liabilities will reverse up to when the EPL regime applies, i.e. 31 March 2028. The amounts reversed amounted to RM6.1 million and RM9.5 million in Q1 FY2024 and Q4 FY2023 respectively.

Partly off-set by:

- Deferred tax liabilities of RM7.3 million and RM18.2 million recognised for Q1 FY2024 and Q4 FY2023 respectively.

Omitting the reversal of the abovementioned one-off deferred tax liabilities, the expenses would be of RM0.8 million and RM4.5 million in Q1 FY2024 and Q4 FY2023 respectively, representing ETRs for EPL regime of 1.9% and 29.9% respectively. They are much lower than the statutory rate of 35% due to the availability of unutilised investment allowances, as highlighted above.

## Non-ring fenced

- Non-ring fenced taxation applies to income generated that does not arise from the exploration and production of oil and gas.

# Highlights from the Group's Balance Sheet

RM	As at 30 Sep 2023	As at 30 June 2023	As at 31 Mar 2022	As at 31 Dec 2022	As at 30 Sep 2022
Total assets	6,474.0m	6,198.5m	5,489.2m	5,592.1m	5,690.8m
Shareholders' funds	2,852.1m	2,689.8m	2,443.4m	2,385.3m	2,448.1m
Cash and bank balances	1,202.9m	1,178.7m	864.8m	702.7m	898.8m
Unrestricted cash	947.2m	925.7m	668.3m	532.0m	727.7m
Restricted cash *	255.7m	253.0m	196.5m	170.7m	171.1m
Total debt	437.4m	456.8m	194.1m	98.7m	94.4m
Net debt	(509.8m)	(468.9m)	(474.2m)	(433.3m)	(633.3m)
Debt to Equity ratio	0.15	0.17	0.08	0.04	0.04
Net current assets/(liabilities)	705.7m	687.7m	296.4m	197.5m	(28.3m)
Net assets per share	1.42	1.34	1.21	1.19	1.22

\* For more information, please refer to page 7 of the Unaudited Quarterly Financial Report for the quarter ended 30 September 2023.

- Year-on-year, both total assets and shareholders' funds grew by RM783.2 million and RM404.0 million respectively. Included in shareholders' funds as at 30 September 2023 were retained earnings of RM2,359.1 million.
- Total debt balance as at 30 September 2023 relate to the outstanding balance of a term loan drawn down (USD99 million) to aid the Group's capital expenditure and working capital requirements.
- The Group was in a strong liquidity position and recorded a healthy net debt position.
  - Significant debt to equity ratio recorded since 30 June 2023 due to the full draw down of a term loan. The ratio improved slightly as at 30 September 2023 due to partial repayment coupled with higher shareholders' funds.
- Subsequent to incorporating the impact from the acquisition of the entire equity interest in Fortuna International Petroleum Corporation from Repsol on 24 January 2022, the Group was in a net current liabilities position for three consecutive quarters, up to 30 September 2022. The strong financial performance and positive cash flows from our producing assets have contributed to the positive turnaround to a strong net current assets position after that.
- The Group will continue to engage with financial institutions and industry players to explore funding options and capital raising initiatives which run in tandem with our growth plans.



# Offtake Schedule

- **Oil & Condensate Offtake Schedule and Gas Sales**

**Part 3**

# Oil & Condensate Offtake Schedule and Gas Sales

		Total oil, condensate and gas sales volume (boe)								
		Actual – Q1 FY2024	Latest Estimate – Q2 FY2024				Latest Estimate – Q3 FY2024			
			Oct 2023 <sup>@</sup>	Nov 2023	Dec 2023	Total	Jan 2024	Feb 2024	Mar 2024	Total
PM3 CAA	Oil & Cond.	<b>364,900</b>	104,000	118,000	100,000	<b>322,000</b>	179,000	89,000	-	<b>268,000</b>
	Gas	<b>597,489</b>	239,072	225,000	232,000	<b>696,072</b>	245,000	230,000	245,000	<b>720,000</b>
Kinabalu	Oil	<b>287,701</b>	-	-	350,000	<b>350,000</b>	-	-	300,000	<b>300,000</b>
PM305/ PM314	Oil	<b>6,173</b>	3,300	3,400	3,400	<b>10,100</b>	3,400	3,100	3,200	<b>9,700</b>
Block 46	Oil	-	-	-	-	-	-	-	-	-
North Sabah	Oil	<b>549,134</b>	-	-	332,500	<b>332,500</b>	-	285,000	-	<b>285,000</b>
Anasuria Cluster	Oil	<b>203,194</b>	-	-	164,350	<b>164,350</b>	-	-	159,600	<b>159,600</b>
	Gas	<b>23,020</b>	5,003	7,315	7,220	<b>19,538</b>	9,025	8,930	9,310	<b>27,265</b>
<b>Total</b>		<b>2,031,611</b>	<b>351,375</b>	<b>353,715</b>	<b>1,189,470</b>	<b>1,894,560</b>	<b>436,425</b>	<b>616,030</b>	<b>717,110</b>	<b>1,769,565</b>
	Oil & Cond.	<b>1,411,102</b>	107,300	121,400	950,250	<b>1,178,950</b>	182,400	377,100	462,800	<b>1,022,300</b>
	Gas	<b>620,509</b>	244,075	232,315	239,220	<b>715,610</b>	254,025	238,930	254,310	<b>747,265</b>

Note: @ Actual

Forecasting to sell a total of 7.5 to 7.8 MMboe of oil, condensate & gas for FY2024

# Key Messages

## Delivering strong and sustainable EBITDA levels as long-term business continuity is of the highest priority

- Strong oil, condensate, and gas price levels have contributed positively to our profitability levels
- In the current quarter, we delivered EBITDA of RM393.0 million and a PAT of RM154.3 million – Peninsula Hibiscus Group assets contributed 59.4% and 62.7% to the Group's EBITDA and PAT respectively

## Fully operated and producing portfolio on track to meet Group's FY2024 targets

- Sold 1.4 MMbbl of oil and condensate and 0.6 MMboe of gas in the current quarter from our producing assets
- For FY2024, the Group estimates to sell approximately 7.5 to 7.8 MMboe of oil, condensate and gas
- In the current quarter, we achieved an average oil, condensate and gas production of 20,117 boe/day net to the Group, with Peninsula Hibiscus Group assets delivering 66% of this production

## Malaysia & UK Projects

- Four exploration targets being pursued in East and West Malaysia in North Sabah and PM3 CAA PSCs respectively
- Supply chain delays may cause First Oil from Teal West to flow only in mid CY2025
- Fyne farm-in: completed process to acquire and operate a 42.5% interest in Licence P2451, containing the Fyne field
- Marigold UUOA: Hibiscus to have 61.25% interest in and be the operator of the unitised Marigold development
- 33<sup>rd</sup> UK Offshore Licensing Round: Offer of award for 3 blocks containing Crown and northern part of the Kildrummy discovery

## Rewarding loyal shareholders with dividends

- Declared a first interim single-tier dividend of 2.0 sen per ordinary share for FY2024 on 22 November 2023
- The Group is aiming to declare a minimum total dividend per share of 7.5 sen over the course of FY2024

# Thank You

For more information please contact:

**Investor Relations Team**

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# Q1 FY2024 Profit or Loss (By Segment)

RM'000	Malaysia – Kinabalu and others		CAA	Vietnam	Subtotal (PHSB Group)	Malaysia – North Sabah	United Kingdom	Others <sup>1</sup>	Total (HPB Group)
	Kinabalu	Others							
Revenue	137,260	2,649	256,561	-	396,470	246,411	98,356	5,387	746,624
Cost of Sales	(49,025)	(626)	(96,166)	-	(145,817)	(104,103)	(24,062)	-	(273,982)
<b>Gross Profit</b>	<b>88,235</b>	<b>2,023</b>	<b>160,395</b>	<b>-</b>	<b>250,653</b>	<b>142,308</b>	<b>74,294</b>	<b>5,387</b>	<b>472,642</b>
<b>Administrative Expenses</b>	<b>(6,420)</b>	<b>(779)</b>	<b>(5,564)</b>	<b>(172)</b>	<b>(12,935)</b>	<b>(27,763)</b>	<b>(12,027)</b>	<b>(14,710)</b>	<b>(67,435)</b>
Supplemental Payment	(5,846)	(335)	-	-	(6,181)	(19,673)	-	-	(25,854)
Others	(574)	(444)	(5,564)	(172)	(6,754)	(8,090)	(12,027)	(14,710)	(41,581)
<b>Other (Expenses)/Income</b>	<b>(7,850)</b>	<b>5,032</b>	<b>(1,464)</b>	<b>149</b>	<b>(4,133)</b>	<b>(11,949)</b>	<b>4,012</b>	<b>(35)</b>	<b>(12,105)</b>
Sabah State Sales Tax	(6,863)	-	-	-	(6,863)	(12,266)	-	-	(19,129)
Interest Income	774	53	3,588	138	4,553	2,306	3,831	138	10,828
Others	(1,761)	4,979	(5,052)	11	(1,823)	(1,989)	181	(173)	(3,804)
<b>Share of Results of an Associate</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(131)</b>	<b>(131)</b>
<b>EBITDA/(LBITDA)</b>	<b>73,965</b>	<b>6,276</b>	<b>153,367</b>	<b>(23)</b>	<b>233,585</b>	<b>102,596</b>	<b>66,279</b>	<b>(9,489)</b>	<b>392,971</b>
<b>Depreciation and Amortisation</b>	<b>(15,816)</b>	<b>(21)</b>	<b>(55,060)</b>	<b>(667)</b>	<b>(71,564)</b>	<b>(17,404)</b>	<b>(17,870)</b>	<b>(331)</b>	<b>(107,169)</b>
<b>Finance Costs</b>	<b>(618)</b>	<b>(85)</b>	<b>(4,662)</b>	<b>(148)</b>	<b>(5,513)</b>	<b>(3,580)</b>	<b>(6,977)</b>	<b>(10,562)</b>	<b>(26,632)</b>
Interest Expenses	(59)	(3)	(1,775)	-	(1,837)	(1,839)	(101)	(10,525)	(14,302)
Unwinding of Discount	(559)	(82)	(2,887)	(148)	(3,676)	(1,741)	(6,876)	(37)	(12,330)
<b>PBT/(LBT)</b>	<b>57,531</b>	<b>6,170</b>	<b>93,645</b>	<b>(838)</b>	<b>156,508</b>	<b>81,612</b>	<b>41,432</b>	<b>(20,382)</b>	<b>259,170</b>
Tax	(23,143)	(245)	(36,533)	187	(59,734)	(32,979)	(10,615)	(1,544)	(104,872)
<b>PAT/(LAT)</b>	<b>34,388</b>	<b>5,925</b>	<b>57,112</b>	<b>(651)</b>	<b>96,774</b>	<b>48,633</b>	<b>30,817</b>	<b>(21,926)</b>	<b>154,298</b>

<sup>1</sup> Others include Group and Investment Holding activities and the Australia segment.